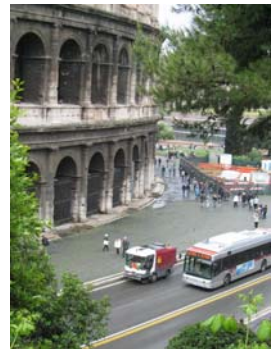




Mega order for RAVO from Rome

RAVO has won the first lot of 70 units of the biggest tender (total 109 sweepers) in the European history for the city of Rome in cooperation with our dealer SpA. Therefore the RAVO sweeper is already a common phenomenon in the streets of this capital of Italy. Before the end of this year all machines will be supplied to the city of Rome.

The city of Rome has chosen for the RAVO Swasher because of its multifunctional and its broad applications. It is the RAVO 540 CD with 1 arm and the Silent Swasher Stage II. The machine combines sweeping with high pressure water spray feature. The RAVO swasher is equipped with an additional 750 litre water tank, a swivelling water spray arm with reel and a 15 meter hose. A spray bar is mounted at the front of the machine.



Without the cost of additional equipment the RAVO swasher cleans and sweeps the most inaccessible places. The specially designed spray gun sprays dirt under parked cars away and cleans corners and storefronts easily. Thanks to the large water capacity and the scope of the high pressure water hoses the sweeper can also easily be used for other kinds of cleaning, among cleaning down of street furniture.

The Rome swasher is equipped with GPS connection. GPS stands for Global Positioning System and provides you reliable positioning, navigation, and timing services on a continuous basis. Therefore GPS is an excellent tool to schedule all the activities of the sweepers.

Clean streets in the Catalan capital of Barcelona

The many demonstrations and the hard work of our dealer SVAT in Spain has paid off. In October RAVO will supply more than 40 sweepers to four different contractors in the city of Barcelona.



With this order RAVO provides the sweeper RAVO 540 EURO 5 with Silent Stage II. The order consist of a mix from CD's, STH's and washers with double arms.

By implementing this swasher, the machine is widely applicable. The functions sweep and high pressure water spray can be used simultaneously. The swasher is equipped with an additional water tank two swiveling water spray arms. The specially designed high pressure water pump processes 68 liter water per minute under 82 bar.

The Barcelona swasher easily sprays all the dirt away underneath the parked cars and reaches corners which were very hard to reach. The narrow streets of the Catalan capital are no longer an obstacle for the RAVO swasher.



Second chance for RAVO sweepers

RAVO sweepers are renowned for their durability. However, many municipalities in Western Europe change their RAVO's after 6-10 years so these sweepers become available for the second hand market. These sweepers are in big demand and many of them can be found all over the world working for another 10 or even 20 years. Also for your market second hand RAVO's could be interesting. However, many have been sold to the market so far by various agents with no connection to RAVO at all.

Therefore RAVO has appointed two of its dealers as preferred suppliers for second hand RAVO's. These two companies have a proven track record in delivering excellent refurbished RAVO sweepers at a very good price with a service level as one could expect from a RAVO dealer. There are also possibilities to sell trade-in RAVO's which could be interesting for you as well.

The two preferred suppliers are RAVO dealers OK TEH (Croatia) and HSTC (Poland).

O-K-TEH

For [O-K-TEH](#) refurbishing second hand RAVO's is a routine job. They have recently opened a new special centre to handle all refurbishments. There are possibilities for customers to test the used sweeper, to specify their wishes and O-K-TEH also installs new options on the sweepers. A six months guarantee to fully refurbished machines applies.

Would you like to know which RAVO occasions O-K-TEH has available? [Visit their website.](#)

Holland SADCC Trading Company

[HSTC](#) established in Poland and has been dealing with second hand RAVO's for many years. Most of their second hand RAVO's are sourced out of the Dutch market. This together with a good after sales service ensures reliable used RAVO's. They sell the used sweepers through dealers or directly to customers.

Would you like to know which RAVO occasions HSTC has available? [Visit their website.](#)

Please feel free to contact [O-K-TEH](#) and [HSTC](#) directly or enquire with your export sales manager at RAVO.





Clean and quiet

Silent Stage II is a new option in the RAVO range. This option allows the RAVO sweeper to sweep more quietly.

Silent Stage I, the current package, already provides a silent machine, Silent Stage II reduces noise even to half. The sweeper with Silent Stage II is the ideal sweeper for the city. And with the achieved noise reduction the machine can even be used at night.

Through reducing the level of noise, removing vibration sources, absorbing and covering noise, the source power of the RAVO sweeper becomes 97 dBA. This is measured directly at the machine. Further away from the sweeper, the value is even lower: at 10 meters away it is even 69 dBA.

Silent Stage II meets the EU standards in 2000 \ 14 \ EC, a method used by certificates organizations such as TÜV. This is also the organisation who tested and certified our sweepers.

Easy to operate

RAVO also takes into account the ease of operation for the driver.

The sweeper starts automatically in Stage II Silent Mode: the machine works directly in the silent mode. And if it is necessary to sweep more dirt the suction power is easy to adjust with one touch at the +/- button on the dashboard.

Intelligent Engine Control

New in Silent Package II is the intelligent engine control. This feature makes it possible to drive up a hilly mountain easily without giving extra gas.

The package offers even more advantages. Silent Package II provides less wearing on the suction tube and lower fan due to a more efficient airflow. And because you clean at a lower speed (rpm) the fuel use decreases with 20%. (Compared with sweeping at 1550 rpm.)

Special brushes

RAVO provides special brushes with Silent Package II. These brushes help to reduce the noise level.

All the benefits of the Silent Package II summarized:

- A quieter sweeper for the city and at night.
- A lower noise stress for the operator.
- Less wastage on the suction tube and the fan.
- Lower fuel consumption.
- Intelligent engine control.
- Easy to operation.
- Standard equipped with quieter brushes.

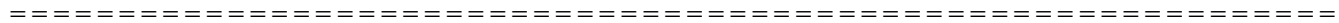




New in Iran

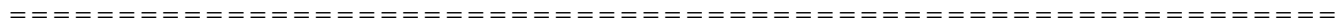
RAVO has set its first steps in Iran through its newly appointed partner, ASB ZAR co. Ltd. The first RAVO 540 CD Euro 4 has been delivered to the state oil company in Tehran where it will keep the refinery clean.

[ASB ZAR co.](#) is a company with more than 20 years experience and is one of the most recognized companies in the field of cleaning machines in Iran. Therefore both companies have high expectations of RAVO and we are looking forward to a long lasting fruitful relationship.



Russians market awakes again

After the market slowdown in Russia due to the financial crises our dealer, ISP, has managed to sell new sweepers again. One RAVO 540 STH Tier 3 to Rosneft which will use the RAVO to keep its refinery nearby Vladivostok, Russia's largest port city on the Pacific Ocean, clean. The other RAVO 560 CD Euro 4 will be used to clean an agricultural complex nearby Moscow. RAVO would like to congratulate everyone at ISP with these sales.



RAVO becomes member of the Groupe FAYAT SA

RAVO has become member of the Groupe FAYAT SA. This acquisition brings together two companies whose reputations have been built on innovation, high quality products, customer service and flexibility. As a result of the take-over of RAVO, FAYAT completes its product line in road building and road maintenance.

As member of the FAYAT Group RAVO will continue to operate as an autonomous subsidiary under the name RAVO and will remain based in Alkmaar, the Netherlands.

What does this mean for you?

- RAVO product range complement by the FAYAT Group product offering
- A commitment to innovation, ensuring your next-generation street cleaning solutions
- World wide availability of parts, support and resources
- A financially strong partner with a long-term strategy for growth





Our goal is to continue delivering innovative, high-quality products in our current markets and although both companies have separate histories, they have always shared a common objective: to ensure absolute customer satisfaction. RAVO remain dedicated to this objective now that we are operating as a part of the FAYAT group. The depth of our resources and the breadth of our reach are now even stronger than ever. We take great pride in our reputation as a company with whom it is easy to do business. And that will not change. Your existing sales, service, and support contacts remain unchanged, so you can use the same communication channels with which you are accustomed.

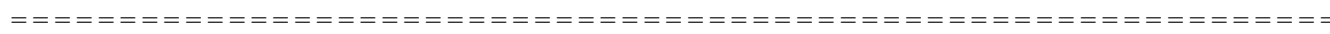
Rest assured that the company integration will be a gradual process, with no disruption in our product deliveries and customer service. RAVO will continue to update you on our progress.

RAVO will remain working hard to earn your business, and RAVO wants to thank you for your loyalty and support.

FAYAT GROUP

FAYAT is active on all continents and with a network of 100 autonomous subsidiaries grouped into 6 divisions. FAYAT has 16,000 employees. Groupe FAYAT is a family owned company, headquartered in Bordeaux, France and has managed to expand and diversify its operations since its creation in 1957 by Clement FAYAT.

For more information: www.fayat-group.com



New email addresses



Because RAVO has become member of the Groupe SA FAYAT all email addresses of RAVO employees has changed.

To give an example: njansen@ravo.nl = n.jansen@ravo.fayat.com
Please change all the email addresses of your contact persons in first [letter of the name.surname@ravo.fayat.com](mailto:letter.of.the.name.surname@ravo.fayat.com)